



Team Leader Sheffield

Overview

We are recruiting for a Team Leader to work with the Sales team:

Application Process

Applicants need to simply call for a confidential chat or email recruitment@ccsmedia.com

General

- Support the Sales General Manager where needed
- Manage, encourage and motivate sales staff over the phone
- Communicate company / team goals
- Ensure deadlines are achieved
- Manage and improve team performance
- Provide helpful advice on coping with job-related challenges
- Identifying individual training needs
- Set expectations
- Coach, develop and improve sales ability
- Encourage time management
- The ability to cover a Sales Account Managers workload in their absence
- Observe calls with a view to give feedback and training

Personal Qualities

- Good punctuality and attendance
- Hard working
- Willing to learn
- Efficient
- Adaptable
- Reliable

Experience

- Ideal candidate will have Team Leader experience. However, we will consider an experienced Account Manager who would like to take their first steps into management.