

A background image of an office with a teal overlay. In the foreground, a woman with glasses is looking towards the right, and a man is partially visible next to her.

Managed Print Specialist

Role

CCS Media are recruiting for a new MPS Specialist to join the MPS team, we are looking for people who are either experienced, willing to learn or both! We will offer you Sales training and Vendor training on the Managed Print offerings that are available to you. Your duties will involve the following:

Application Process

Applicants need to simply call for a confidential chat or email danny.preston@ccsmedia.com

Duties

- Design, implement, sell and manage multi vendor offerings around full MPS.
- Support sales personnel in all managed print opportunities, and close deals in line with the best solution for both CCS Media and the customer.
- Maintain and develop the computerised database, keeping accurate records of requirements, usage, contacts, quotations and orders.
- Canvas for your own new accounts and sell into CCS existing customer base on behalf of account managers, and independently where opportunities are found.
- You will promote, sell, implement and manage a multi vendor and a branded CCS Media Managed Print offering, to take to market for new and existing customers. We will be offering a great salary package with a great earning potential which will be reflected by experience plus company benefits.

Conduct

- Must be methodical and show an organised approach to all duties.
- Portraying a positive image of both the company and the job.
- Undertake any reasonable requests given by the management of the company.
- Maintain a polite and courteous manner when dealing with internal and external customers.