



# Sales Mentors & Team Leaders

## Bradford, Slough or Romford

### Role

We are recruiting for mentors and team leaders to work within the CCS Media Academies.

### Application Process

Applicants need to simply call for a confidential chat or email [Sinead.Paul@ccsmedia.com](mailto:Sinead.Paul@ccsmedia.com)

### Duties

- Encourage and motivate sales staff
- Provide helpful advice on coping with job-related challenges
- Identifying individual training needs
- Set expectations
- Coach, develop and improve sales ability
- Encourage time management
- Observe calls with a view to give feedback and training

### Conduct

- Must be methodical and show an organised approach to all duties
- Portraying a positive image of both the company and the job
- Undertake any reasonable requests given by the management of the company
- Maintain a polite and courteous manner when dealing with internal and external customers

### Experience

- Current and relevant experience in a mentoring or team leader capacity is advantageous but full training will be given

### Training

- Training will be provided and will result in a team leader diploma