

IT Project Services - Case Study

Hitachi Cable

Case Study Hitachi Cable

Hitachi Cable offers a wide range of products and services, everything from electric wires, cables and copper products through to electronic materials, automobile parts, information-network devices and system integration solutions.

In 2005 CCS Media became one of our preferred IT Partners because they had proven their technical expertise and constantly delivered. As a partner they had shown significant understanding of our business drivers.

Over this period I've worked with the same CCS Media account manager. This long-term partnership has been truly beneficial, as she has funnelled expertise from all of the company's technical teams directly to Hitachi. This partnership made it easy for us when we started to look into virtualisation and the benefits it could bring to the company.

In the initial stages CCS Media worked with us. They offered expert guidance, highlighting key features and benefits of multiple technologies. Their technical team even ran a workshop for me so we could clearly define our current situation and how the solution could work. I thought this was outstanding service, real 'above and beyond' service.

After a day of 'whiteboard sessions' and several follow up consultations it was agreed that our solution would be built on Dell Servers and EqualLogic storage hardware using VMware virtualisation software and Symantec Backup Exec.

CCS Media then developed a comprehensive proposal detailing our present situation and highlighted the specific benefits gained from our new infrastructure.

The new virtual infrastructure has delivered at every level. I put this down to the amount of planning CCS Media put in. We now have a flexible and cost effective infrastructure without limitations that is perfect for testing new applications or rollouts.

Moving physical to virtual was easy because of CCS Media's experience.

"Our physical to virtual server project is just one area that our business has benefited from working with CCS Media."

About Hitachi Cable

Originally founded in 1918 as Densen Works to manufacture wires, cables and copper products on the premises of Hitachi Ltd., Hitachi Cable became an independent spin-off of Hitachi in 1956. Since then, it has played a pivotal role within the Hitachi Group as a manufacturer of electric wires and cables-components essential for ensuring a stable power supply, as well as reliable equipment for the information and communications industry-while striving to develop and refine the new communication and transmission technologies demanded by the information and energy sectors.

Today, Hitachi Cable offers a wide range of products and services, including products ranging from electric wires, cables, and copper products to electronic materials, automobile parts, and even information network devices and system integration solutions.

Its long continued expansion of operations internationally has given Hitachi Cable production and sales bases in 44 locations around the world, with the concomitant capacity to support client operations from a truly global perspective.



Key Facts

- Dell Servers
- EqualLogic Storage
- VMware
- CCS ITPS Delivery

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CCS Media Ltd, Old Birdholme House, Derby Road, Chesterfield, Derbyshire, S40 2EX